

*Colt Club Sports*®

**Presents**



**Annual League Meeting**

**August 5, 2015**

# **Download Meeting Slides**

**[www.clubbaseball.org](http://www.clubbaseball.org)**

**or**

**[www.clubbaseball.org/div2](http://www.clubbaseball.org/div2)**

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# How to ask a question

**Sign up or Log in to Ustream**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**

# National Club Baseball Association

850 Ridge Ave

Suite 301

Pittsburgh, PA 15212

Phone 412-321-8440

Fax 412-321-4088

[www.clubbaseball.org](http://www.clubbaseball.org)

[www.clubbaseball.org/div2](http://www.clubbaseball.org/div2)

# Agenda

- 🏀 Meet the NCBA Staff
- 🏀 2015 – A Year in Review
- 🏀 2016 – What's to Come
  - 🏀 Break Out Sessions
  - 🏀 Closing

# Meet the NCBA Staff

## FRONT OFFICE

- ① President – Sandy Sanderson
- ① Vice President of Baseball Operations – Christian Smith
- ① Director of Division II Baseball Operations - Eric Curitore
- ① Treasurer – Sandy Sanderson Sr.
- ① Accounting Specialist – Jeanne Krachala
- ① Sponsor Account Manager/S.I.D. – Dan Grossi
- ① Rawlings Sponsor Account Manager – Craig Budzik
- ① Richardson Sponsor Account Manager – Felicia Battaglia
- ① Wilson/Demarini Sponsor Account Manager – Rob Bell
- ① Director of Spring Training Operations – Savannah Harp
- ① Director of Umpires – Ryan Hastings

# Meet the NCBA DI Staff

## Regional Directors

- ① North Atlantic – Rob Perkey
- ① Mid Atlantic – Christian Smith
- ① South Atlantic – Eric Curitore
- ① Great Lakes – Craig Budzik
- ① Gulf Coast – Ryan Norris
- ① Mid America – Logan Cimmiyotti
- ① Northern Pacific – Norm Doyle
- ① Southern Pacific – Michael Olivo

# Meet the NCBA DII Staff

## District Coordinators

- ① District I – Chris Soto
- ① District II – Eric Curitore (Seeking Volunteer Replacement)
- ① District III – Steven Baker
- ① District IV – Eric Curitore (Seeking Volunteer Replacement)
- ① District V – Gary Robinson
- ① District VI – Jeff Bober
- ① District VII – Ryan Norris
- ① District VIII – Eric Curitore (Seeking Volunteer Replacement)

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# 2015 – A Year in Review

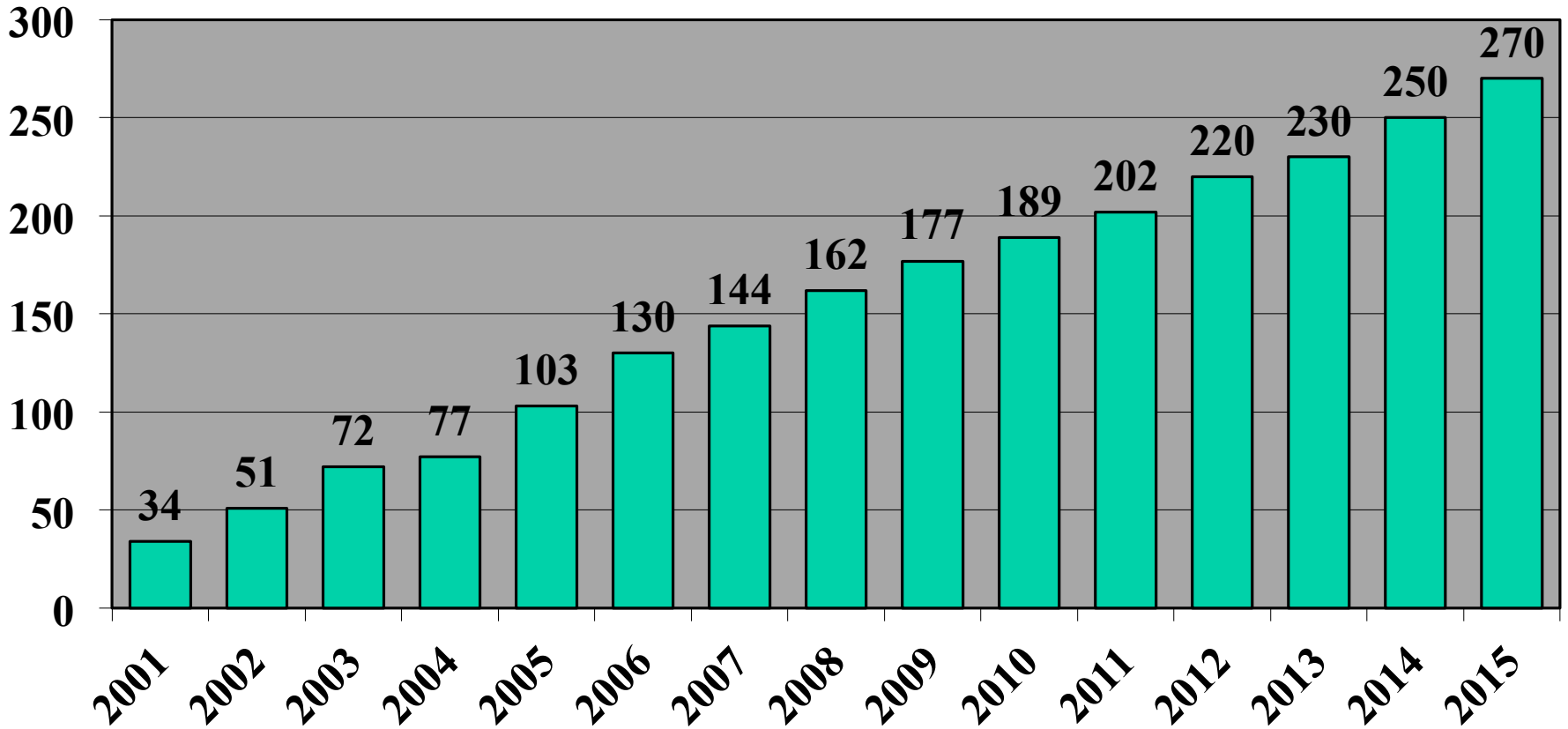
 Growth

 Rule Changes

 Realignment

# Growth

## NCBA Team Growth



# State Representation

## 2015 State Representation (43 States)

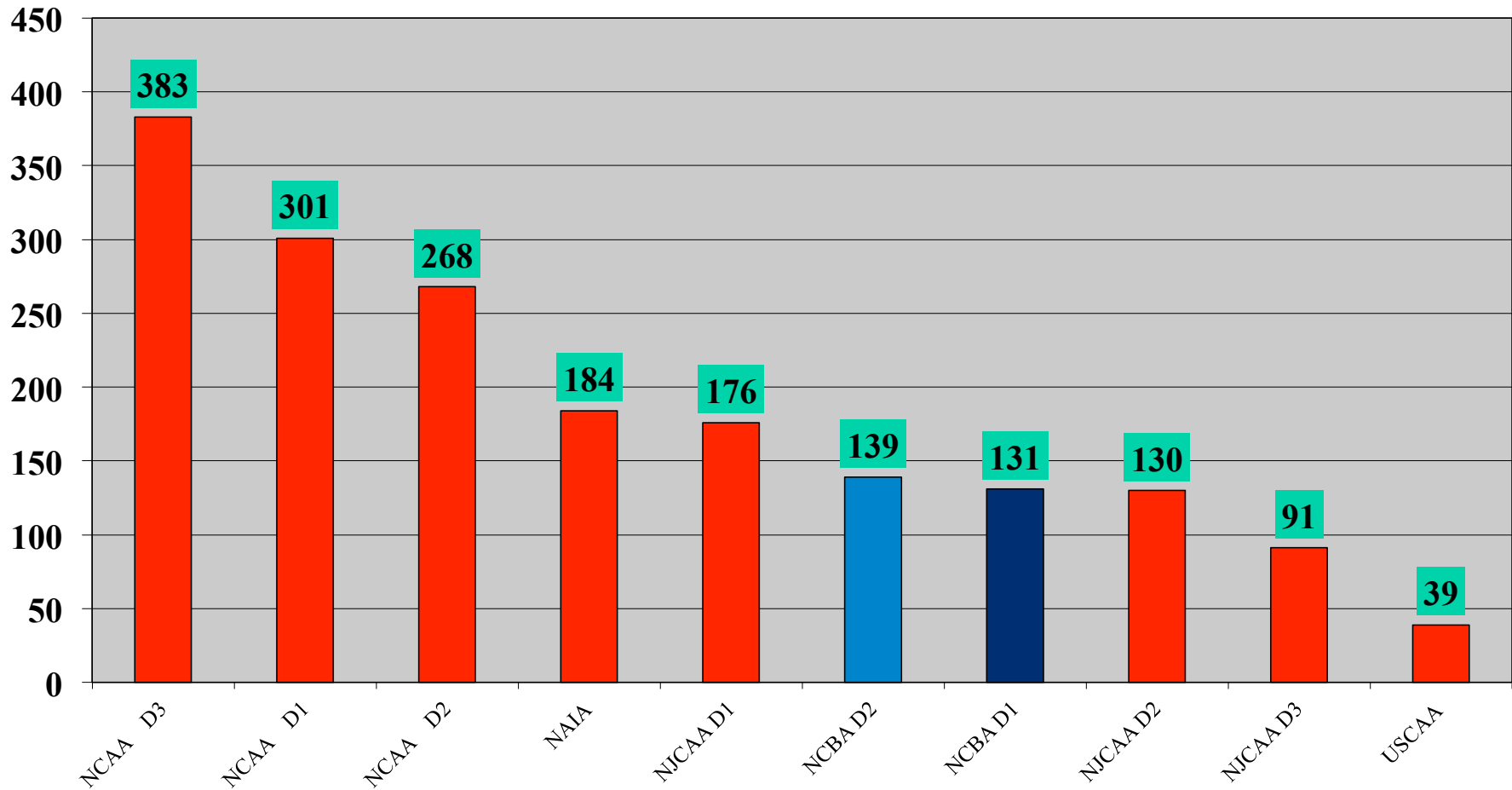
<b>Alabama</b>		<b>Indiana</b>		<b>Montana</b>		<b>South Carolina</b>
<b>Arizona</b>		<b>Iowa</b>		<b>Nebraska</b>		<b>South Dakota</b>
<b>Arkansas</b>		<b>Kansas</b>		<b>Nevada</b>		<b>Tennessee</b>
<b>California</b>		<b>Kentucky</b>		<b>New Jersey</b>		<b>Texas</b>
<b>Colorado</b>		<b>Louisiana</b>		<b>New Mexico</b>		<b>Utah</b>
<b>Connecticut</b>		<b>Maryland</b>		<b>New York</b>		<b>Virginia</b>
<b>Delaware</b>		<b>Massachusetts</b>		<b>North Carolina</b>		<b>Washington</b>
<b>Florida</b>		<b>Michigan</b>		<b>North Dakota</b>		<b>West Virginia</b>
<b>Georgia</b>		<b>Minnesota</b>		<b>Ohio</b>		<b>Wisconsin</b>
<b>Idaho</b>		<b>Mississippi</b>		<b>Oregon</b>		<b>Wyoming</b>
<b>Illinois</b>		<b>Missouri</b>		<b>Pennsylvania</b>		

## 2015 INTERNATIONAL COUNTRIES

**Canada (Lakehead University & University of Windsor)**

# College Baseball

League comparison





## 2014-15 RULE CHANGES

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
1	Exception to NCBA Rule Number 7.06.0 that if a player is participating in a University Sponsored internship or co-op program and still maintains full-time status with the college or university	10	0	1
2	Adding Exception to NCBA Rule 7.03.1. Exception: If a school has no dedicated “main campus” the NCBA reserves the right to declare a main campus for that institution	10	0	1
3	If a player makes an official appearance for their schools Varsity baseball team in five or more official sanctioned intercollegiate-level baseball games, they are ineligible to compete in the NCBA for the remainder of that season.	8	3	0
4	Protests: The Protest of a roster-violation of a player listed on the eligible roster who’s eligibility is in question can be protested at any time	10	0	1



## 2014-15 RULE CHANGES

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
5	A photo-documented violation of a Coaches Uniform infraction that has also been reported to the umpire will result in a \$100 forfeiture of the team in violation's performance bond.	8	2	1
6	If a DII Team has two sets of contrasting uniforms, then the VISITING team must wear a contrasting jersey color of the HOME team. If the DII team only has one set of uniforms, then the DI team must wear a contrasting jersey color regardless if they are HOME or VISITORS.	10	0	1
7	DI RULE ONLY: Add "Batters Helmet Color" to Rule 9.01.1.	10	0	1
8	Requiring Base Coaches helmets to match one another.	9	1	1
9	Changing verbiage of NCBA Rule 3.02.2 to, "All teams selected to receive an At-Large bid are chosen at the discretion of the NCBA's Selection Panel."	10	0	1



## 2014-15 RULE CHANGES

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
10	Outlining how each post-season tournament is seeded: Adding verbiage: “The At-Large bid is always the No. 4 Seed. Seeding will be based on Conference %, Overall % and then the Top 20/15 Poll. If the No. 1 Seed and the No. 4 Seed are in the same Conference, then the opening round match-ups are No. 1 vs. No. 3 and No. 2 vs. No. 4. Otherwise it’s No. 1 vs. No. 4 and No. 2 vs. No. 3.	10	0	1
11	DI RULE ONLY: A non-conference game that is forfeited against another NCBA DI opponent will result in the forfeiting team being penalized \$100 of their Performance Bond.	10	0	1
12	Exception to NCBA Rule 23.02.0 stating, “Unless the game is cancelled due to the mandatory rescheduling of an NCBA Sanctioned Conference Game.”	10	0	1
13	DII RULE CHANGE ONLY: Adding, “If there is room” to NCBA DII Rule 27.01.0.	10	0	1
14	Add verbiage to Halted Game Rules: If the Regional Director/District Coordinator determines that a Halted Game cannot be resumed at a later date, the game will be declared “un-played.”	10	0	1



## 2014-15 RULE CHANGES

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
15	If an NCBA Front Office Authority sees and NCBA Rules Violation regarding Uniforms, Team Conduct, or Sportsmanship occurring, they reserved the right to alert the umpire and enforce the rule	9	1	1
16	DI ONLY: Changing DI Rule 3.01.2 (minimum number of Non-Conference Games to be eligible for playoffs) from 2 Non-Conference Games to 3.	6	4	1
17	Reinstating NCBA Rule 26.01.0 regarding the requirement to have stats posted in order to win Player or Pitcher of the Week Awards.	4	5	2
18	Division III Rules: Allowing courtesy runners	10	0	1
19	Division III Rules: Allowing Re-entry	9	1	1
20	Division III Rules: Designated Hitter for any position	6	4	1
21	Division III Rules: All games 7-innings in length	10	0	1



# Realignment

## Division I Realignment

- Moved Boston College and Boston University from D2 to D1 and put in the North Atlantic North. Moved Sacred Heart from the NAR North to the NAR East.
- Moved William & Mary up from D2 to D1 and put into the Mid Atlantic North Conference.
- Moved Florida Gulf Coast University from D1 to D2.
- Moved Texas State from the Gulf Coast East Conference to the Gulf Coast South Conference. Moved Tulane, Stephen F. Austin, and LSU from D2 to D1 and added them to the Gulf Coast East Conference.
- Moved Montana State University from the NoPac North to the NoPac South Conference. Moved Western Washington and Seattle from the West conference to the North Conference.



# Realignment

## Division II Realignment

- Moved Boston, Boston College, William & Mary, LSU, Tulane & Stephen F. Austin up to Division I.
- Merged old District VI & VII together to form new District VII
- District II moved to 3 even conferences of 5 teams
- District III moved to 3 even conferences of 6 teams
- Old District IV became new District V, Old District V became new District VI
- Districts I, II, V, and VI were now Fall Conferences
- District VI moved to 4 conferences of 5 teams given amount of new teams in area
- Expanded Division II into Florida (District IV South)

# How to ask a question

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# 2016 – What's to Come

🏈 New Teams

🏈 Possible DI Region Realignment

🏈 Possible DII District Realignment

🏈 Rules Committee/New Rule  
Changes

🏈 Division III

# New Teams

17 New Teams has OFFICIALLY SIGNED on to participate in the 2016 season

- Salisbury University
- University of Mississippi
- College of Coastal Georgia
- California State University-San Marcos
- University of North Georgia
- South Dakota State University
- California State University-Chico
- Grand Canyon University
- St. Francis College (NY)
- Gonzaga University
- University of Washington
- Loyola University-Chicago
- University of Windsor
- Holy Family University
- Truman State University
- Emory University
- Ithaca College

# New Teams

🏈 5 New Teams have VERBALLY COMMITTED to participate in the 2016 season

🏈 Bristol University(CA)

🏈 Kaleo Christian University (CA)

🏈 SUNY Fredonia (NY)

🏈 UC Irvine (CA)

🏈 Valdosta State University (GA)

# New Teams

⑩ 8 New Teams have EXPRESSED INTEREST in participating in the 2016 season

⑩ Maryville University (MO)

⑩ Franklin and Marshall University (PA)

⑩ Hobart College (NY)

⑩ Hamilton College (NY)

⑩ ASA College (FL)

⑩ Sam Houston State University (TX)

⑩ Washington State University (WA)

⑩ Central Washington University (WA)

# DI Region Realignment

- ① Moving teams from Southern Pacific Region to make Division II Conference which will a make Southern Pacific 3 Conferences of 5 teams.
- ① Moved Notre Dame up from DII to DI and placed in Great Lakes South Conference.
- ① Moved Minnesota State Moorhead up from DII to DI and placed in Mid America North Conference.
- ① Moved Colorado Mesa University up from DII to DI and placed in Mid America West Conference.
- ① Moved Dayton from DI to DII an moved Eastern Kentucky University up from DII to DI and placed in Mid Atlantic West Conference.
- ① Moved SUNY Brockport up from DII to DI and placed in North Atlantic West Conference.
- ① Possibly moving UNC Wilmington up from DII to DI and placing in Mid Atlantic South Conference.
- ① Possibly adding Colorado School of Mines up from DII to DI and placing in the Mid America West Conference.
- ① Realigning the Northern Pacific Region with the additions of Washington and Gonzaga.

# DII District Realignment

- ① Moving teams from Southern Pacific Region to make Division II Conference in Northern California.
- ① Moving a team out of District I South and putting into East to make 3 conferences of 6 teams.
  - ① Moving a team from District III Central to South
  - ① Moving a team from District IV Central to the North
  - ① Making District VII 4 conferences of 5 teams

# NCBA Rules Committee

- ① DI Elected Teams Rep – Ed Gravell –  
gravellinsights@gmail.com
- ① DII Elected Teams Rep – Chad Lowe – lowe.  
92@osu.edu
- ① DI Rules Committee Representative is up for  
election this Fall
- ① Committee made up of 8 Regional Directors,  
President, and Elected Teams Reps (11 total  
members)

# NCBA Rules Committee

- ① Committee met on July 18th to discuss, debate, vote, and establish any changes to the NCBA rules
- ① Teams communicated their proposed rule changes to their Regional Director AND/OR the Elected Teams Rep
- ① Regional Directors AND the Elected Teams Rep discussed every proposed rule change and voted upon any rules which a member of the committee called for a vote.



## **– 2016 NCBA Rules Committee Meeting Itinerary**

### **RESULTS**

		<b>RESULTS</b>		
	<b>ISSUE</b>	<b>YES</b>	<b>NO</b>	<b>ABSTAIN</b>
<b>1</b>	<b>Defining “professional experience” in rule 7.04.0 as “monetary compensation.”</b>	<b>7</b>	<b>0</b>	<b>0</b>
<b>2</b>	<b>Eligibility Letter must be sent directly from Club Sports Department, Registrar or Faculty Advisor in order for it to be accepted with only exception being if the academic letter features an official registrar stamp.</b>	<b>7</b>	<b>0</b>	<b>0</b>
<b>3</b>	<b>Removing rule 7.08, MUST enroll full time before your 25<sup>th</sup> birthday for Division III only.</b>	<b>4</b>	<b>3</b>	<b>0</b>
<b>4</b>	<b>Allowing all Division II teams to play Fall Conference and Non-Conference Games.</b>	<b>6</b>	<b>1</b>	<b>0</b>
<b>5</b>	<b>Allowing all Division III teams to play Fall Conference and Non-Conference Games.</b>	<b>6</b>	<b>1</b>	<b>0</b>



**– 2016 NCBA Rules Committee Meeting Itinerary**

**– RESULTS**

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
6	<b>Changing Fall Season Dates for teams eligible to play Fall NCBA Sanctioned Baseball games from September 15<sup>th</sup> to second Sunday in November to second Friday in September to second Sunday in November.</b>	7	0	0
7	<b>Modifying Rule 15.08.0 to include Batting Cages and changing from ‘encourages’ to ‘required.’ Also adding verbiage that within 1 hour from scheduled start time both teams should be afforded an equal amount of time to use the field for warm ups or face disciplinary action.</b>	5	2	0
8	<b>Adding “other unplayable conditions” along with weather/darkness to NCBA rule 4.02.4 (4.02.3 DII)</b>	6	1	0
9	<b>Should an umpire be deemed unqualified by NCBA rules, it can be an OFF field protest and will result in forfeit losses to team who scheduled unqualified umpires.</b>	4	2	1



## – 2016 NCBA Rules Committee Meeting Itinerary

### – RESULTS

		RESULTS		
	ISSUE	YES	NO	ABSTAIN
10	Adding rule that if one umpire is deemed unqualified that the game(s) are deemed to be played using unqualified officials.	6	1	0
11	Changing Rule 14.05.0 from 15 minutes to 30 minutes.	5	2	0
12	Changing rule 14.06.0 from 45 minutes to 30 minutes.	7	0	0
13	Starting 7/1/15 adding auto relegation rule that if a team finishes at the bottom of the conference two years in a row that they automatically move down to Division II if there is a replacement.	6	1	0
14	Adding All Americans to the Division II level.	4	2	1
15	Adding a recommendation to rule 13.00.00 that a player is CPR/First Aid Certified .	7	0	0
16	Requirement that stats must be uploaded in order to receive Player or Pitcher of the Week honors at Division I level only.	4	3	0

# Division III

- ① NCBA hoping to have Division III for 2016-2017 season.
- ① A Division III Rule Book has already been developed which is based off of DII rulebook with a few changes.
- ① New teams for the 2016-17 season will be placed in Division III if possible.
- ① In the infancy stages currently, but hope to have more information regarding Division III soon.

# Break Out Sessions

- ⑩ Session 1 – Team Operations – Christian Smith
- ⑩ Session 2 – Tournaments & Championships – Eric Curitore & Christian Smith
- ⑩ Session 3 – Sponsors & Fundraising – Eric Curitore, Rob Bell, Felicia Battaglia & Craig Budzik

# How to ask a question

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**NCBA Staff will read your question aloud as well as the answer.**

# Session 1

## Team Operations – Christian Smith

- ① DI and DII League Participation Agreement (LPA) Form
  - New Team Form (Due Date: June 1<sup>st</sup>)
  - Existing Team Renewal Form (Due Date: June 1<sup>st</sup>)
  - Signed by president of team, signed by club sports director or faculty advisor
  - Fax or scan and email to NCBA
  
- ① Registration Form
  - Provides full contact info to NCBA front office
  - Complete in full and email to NCBA
  - Important to include a secondary contact and Head Coach if applicable
  - Important to include advisor contact info

# Session 1

## Team Operations – Christian Smith

### ① Scheduling Request Form

- Used to complete Conference Schedule
- Important to complete with as much detail as possible
- District Coordinator/Regional Director will assign due date
- Important to include requests for Spring Break, Finals, and Field Availability
- The more flexibility the better

### ① General Liability Insurance

- \$2,000,000 General Aggregate
- \$1,000,000 Per Occurrence
- Policy covers the NCBA and it's members (The Teams)
- Covers many aspects of NCBA play (i.e. Travel, Practice, Workouts, Games, World Series)
- Full Year of Coverage
- This policy assists teams in obtaining playing fields
- 3<sup>rd</sup> Parties can be additionally insured for \$75
- This policy helped protect the NCBA and it's members from potential financial losses from lawsuits
- This is NOT a health or accident insurance policy

# Session 1

## Team Operations – Christian Smith

### ① Reserving Fields

- DON'T PROCRASTINATE
- Contact opponents once schedule is released to set dates and times
- Don't wait till a week before you are to play
- Reserve fields as soon as schedule is released
- 3<sup>rd</sup> party additional insured

### ① Scheduling Umpires

- Contact local High school AD to gain contact info for local umpire assignor
- 2 High school certified (or better) umpires per game
- Don't wait till a week before you are to play
- Contact assignor as soon as schedule is released
- **Re-confirm once dates and times are set**

# Session 1

## Team Operations – Christian Smith

### Online Player Registration

- For players and player coaches
- Players register by choosing “Player Registration Login” in the “Login” tab of the NCBA DI or DII sites (DI Teams Register on DI NCBA website and DII Teams Register on DII NCBA Website)
- **Players** fill out information which determines eligibility
- At completion of Player Registration, Players taken to PayPal to pay \$1.00 Registration Fee
- Once payment is completed, players will be put in a “Registration Queue”
- Players able to log back in to upload a picture, bio and change certain information such as jersey number and position.

### Coaches Participation Waivers

- For non-playing coaches, managers, trainers, etc.
- MUST be typed, printed, SIGNED, then faxed or scan and emailed
- Coaches, managers, trainers, are NOT allowed on the field or in the dugouts unless they have a waiver on file with the NCBA
- Found under “Info” tab of NCBA websites

# Session 1

## Team Operations – Christian Smith

### ① Academic Eligibility Letter

- 2 Sample formats available under “Info” tab of NCBA websites
- Must be signed by registrar, faculty advisor, or club sports director
- Can be faxed or scanned and emailed to NCBA Front Office
- **Must be sent directly to NCBA by Club Sports Director or Faculty Advisor unless the letter features an official university registrar stamp.**
- Must show currently enrolled, 12+ credits (9+ for 2 year schools), 2.0+ GPA, no academic warning, and no academic probation
- Once received by NCBA, players listed on AEL and listed in the Registration Queue, will be added to official NCBA roster

### ① Uploading player stats and team information

- Once players are cleared by the NCBA as eligible and appear on the website roster, Team Managers may upload stats for those players
- Team Managers can request a Login and Password for “Site Manager Login”
- Instructions on how to upload the stats and other team information will be sent once Login and Password are requested
- Teams are responsible for uploading their own stats
- It is the responsibility of the team to be sure that stats are entered accurately and in a timely fashion
- For Division I Teams, stats must be uploaded in order to earn POW/PIW awards

# How to ask a question

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# Session 1

## Team Operations – Christian Smith

### Weekly Team Submission Form

- Submit to Regional Director/District Coordinator by midnight each Monday regardless if games were played the previous week
- Be sure to enter scores/results for ALL games played during that week
- Be sure to submit a full stat line when nominating player/pitcher of the week candidates
- Submit these on time to assure that your candidates receive consideration for awards

### NCBA Dues

- Includes 2 BBCOR Certified Bats, 5 Dozen Official NCBA game balls, \$2 Million general liability insurance
- NCBA DI Teams also get full set of Catchers Gear OR 8 Batting Helmets
- NCBA DI teams will submit a refundable \$300 performance bond due by Sept 15. Teams do not need to send in Performance Bond each year. This is rolled over from year to year.
- \$1,750 (DI) \$1,550 (DII) due in full by February 29<sup>th</sup>
- \$100 discount if paid in full by December 31<sup>st</sup>
- Credit Cards accepted but subject to a 3% surcharge
- Invoices and receipts available through the NCBA Accounting Specialist, Jeanne Krachala (Jeanne.Krachala@CollClubSports.com)
- EIN/Tax ID#: 52-2270910

# Session 1

## Team Operations – Christian Smith

### ① Boosting team interest

- Student involvement fair for incoming freshmen
- Advertisement in school paper
- Flyers in freshmen dorms and common areas
- Coverage in school paper
- Create a Facebook group and other social media groups

### ① Boosting Team Morale

- Get the team together off the field as much as on
- Social events and group activities where ALL are included can build strong bonds which will lead to more success on the field
- Spring Training trips build strong team chemistry
- Set room assignments on the road to break up “Clicks”
- Looking good can make players buy in to the club philosophy faster
  - Coordinating hats, helmets, uniforms, and practice gear go a long way
- Being organized will give opponents the impression of strong leadership while instilling pride in your team to compete with confidence
  - Arriving in uniform, team vans, choreographed warm ups, show opponents that you take things seriously
  - Choreographed practices with a set practice attire sends that same message to your players

# Session 1

## Team Operations – Christian Smith

### 🕒 Budgeting

- Very important to set accurate budget
- Make sure to include Expenses such as umpires, field costs, uniforms, hats, equipment, travel expenses, league dues etc.
- Income items such as player dues, fundraisers, donations, school input, etc
- BUDGET FOR POST-SEASON TOURNAMENTS EVERY YEAR!

### 🕒 Player Dues

- How much to charge?
- What is included?
  - Spring Training trip? Travel costs? New Uniforms?
  - More included = Higher Dues\$
- Supply & Demand: Lots of interest = Higher Dues\$
- Make them pay as soon as they make the team
  - Players who practice for months and then fail to hand over a check hurt the team financially and chemistry
- Charge \$5 for tryouts

# Session 1

## Team Operations – Christian Smith

### Team Equipment/Uniforms

- Be sure to order early as customized items tend to have extended lead times
- Order extra caps, everyone's dad and brother will buy one for a fundraiser
- Order extra pants and jerseys, uniforms do rip or go missing on occasion
- Order extra game balls when the supply runs low, NCBA rules state you must use the Official NCBA Baseball
- Get quotes from NCBA sponsors, there is a reason why the NCBA endorses them
- Take advantage of additional NCBA discounts during early ordering periods

# Session 1

## Team Operations – Christian Smith

### 🕒 Guide To Collegiate Club Baseball

#### 🕒 Developed by NCBA in order to:

- Define and publicize the concepts and goals of the NCBA
- Assist with the development of new baseball teams
- Assist with the recruitment of new baseball teams
- Provide an all inclusive reference manual to NCBA league operations
- Assist with the improvement of member team baseball operations

#### 🕒 Chapter Titles:

- What is the NCBA
- Starting a team at your school
- Joining the NCBA
- Operating within the NCBA
- Making your team better
- Appendices
- Currently being updated for 2016 season. Chapters can be downloaded on the “Info” tab of NCBA websites

# Session 1

Team Operations – Christian Smith

## Time Table

- June 1 Renewal & New Team LPA Deadline
- August 5 16<sup>th</sup> Annual League Meeting
- Aug 7/Sept 1\* Scheduling Requests Due
- August 15/Sept 15\* Conference Schedules Released
- Sept 11 Fall Conference Season Begins
- Dec 31 Annual League Dues with discount
- Feb 1/15 Spring Conference Season Begins
- March NCBA Spring Training Showcase in Plant City Florida (Tampa)
- Apr 15 Roster Freeze
- May 1 DII Regular Season Concludes
- May 1/May 8 DI Regular Season Concludes
- May 6-8 District Playoffs (NCBA DII)
- May 6-8 or 13-15 Regional Tournaments (NCBA DI)
- May 20-24 World Series (NCBA DII)
- May 27-June 2 World Series (NCBA DI)

\*Approximate Dates

# Session 2

Tournaments & Championships – Eric Curitore, Christian Smith

- ① Team Invitational Tournaments
- ① NCBA Fall Tournaments
- ① NCBA Spring Training Showcase
- ① DII District Playoffs
- ① DII World Series
- ① DI Regional Tournaments
- ① DI World Series

# Team Invitational Tournaments

- ① Been used as successful fundraisers for many teams
- ① Contact NCBA for help with:
  - Securing Sponsors
  - Pricing
  - Hotels
  - Using league sponsors to increase revenue
  - Finding quality umpires and facilities
  - Promoting your tournament on the NCBA Website

# 2015 NCBA Fall Tournaments

## Greenville Fall Invitational – Greenville, SC – Dates TBD

- 12 Teams: LOOK OUT FOR INFORMATION SOON!
- Tournament Director – Eric Curitore ([Eric.Curitore@CollClubSports.com](mailto:Eric.Curitore@CollClubSports.com)) & Christian Smith ([Christian.Smith@CollClubSports.com](mailto:Christian.Smith@CollClubSports.com))

## Wood Wars Wood Bat Tournament – Location and Dates TBD

- 16 teams
- Wood Bat
- Tournament Director – Ryan Norris ([Ryan.Norris@CollClubSports.com](mailto:Ryan.Norris@CollClubSports.com))
- Tournament fills fast, so contact Ryan to get on waiting list

## Battle Creek Blast – Bailey Park – September 25<sup>th</sup>-27<sup>th</sup>

- 2<sup>nd</sup> Annual
- Moving from 8 teams to 12 teams
- Tournament Director – Craig Budzik ([Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com))

## Other Fall Tournaments in the works to look out for!

- Topeka, KS
- Pittsburgh, PA

# 2015 NCBA Spring Training Showcase

Tampa/Plant City, Florida- Mike Sansone Park

- ① **60+ NCBA teams participated over 5 weeks**
- ① **2 Rawlings Free Agent Team's over 2 weeks**
- ① **Sponsors – Hooters, Press Box, Charann's, Boston's, Circle K/Subway, Domino's, Yacht Starship, Players Sports Pub & Papa Johns**
- ① **Discount VIP cards for all players**
- ① **Discounts from local sponsors**
- ① **Redbull Sponsored Products**



# **2015 NCBA Spring Training Showcase**

- ① Great accommodations and rates**
- ① Beaches, daytrips, MLB Spring Training Games**
- ① Hotels contracted through NCBA**
- ① Amazing deals and discounts from local sponsors**

## **① 6 2015 World Series Teams**

**SUNY Brockport (DII), MSU Moorhead (DII),  
Eastern Kentucky (DII National Champions),  
Illinois (DI), Iowa State (DI) & Penn State (DI)**

# 2016 Showcase Details

- ① **Still searching for Western Showcase Team Interest**
  - **New Mexico, Arizona, Las Vegas, and California locations interested in hosting. Potentially partnering with the Swing Into Spring Showcase in Mesquite, NV.**
- ① **Signed with Tampa for the 2016 NCBA Spring Training Showcase**
- ① **Costs**
  - **Registration Fee \$100 for NCBA teams, \$250 for non-NCBA teams**
  - **Per game charge \$125**
  - **Performance Bond \$200- returned at conclusion of showcase if team meets NCBA requirements throughout week**
  - **Each team will provide 3 NCBA Game Balls per game**
- ① **NCBA Rules will apply**
- ① **Teams will be contacted starting in August and September**
- ① **Games will count towards overall record**
- ① **Registration Deadline- November 15, 2015**

# 2016 Showcase Details

## Lodging

– Teams will be required to stay in NCBA approved hotels

### **Benefits**

- Lower hotel rates
- Hotels will know about the showcase and be able to assist teams more with any issues that arise
- Easier scheduling of stays
- Hotel provides sponsorship for event

## Travel

– Van- Avis helps with great van/car rates and waive the underage driver fee

# 2016 Showcase Details cont.

- ⓪ **The Showcase provides a spring break atmosphere both for relaxing and for nightlife but especially for baseball and a great team building environment.**
- ⓪ **Get to know the guys on the other teams as well as your own team better.**
  - ⓪ **Great opportunity to play teams from across the U.S.**
  - ⓪ **Recruiting players for 2016 Rawlings Free Agent Team**



# 2015 DII District Playoffs

- ① 8 District Playoffs in 2015
  - All 8 at Neutral Site
  - All 8 District Playoffs were 4 Team Playoffs
- ① NCBA covers field costs, game balls and umpires
- ① Teams receive:
  - Discounted hotels
  - Championship Plaques
  - Opportunity to play post-season baseball
  - Opportunity to compete for District Championship and eventually National Championship

# 2015 DII World Series

- ① Pittsburg, Kansas (1st Year)
- ① Jaycee Ballpark (Turf Infield)
- ① Lamplighter Inn & Suites - outstanding accommodations, great rates, great location, great amenities
- ① Good restaurants and night life

# DII World Series

🌐 Team assistance for attending the World Series

Year	Host	Total Stipend	% Change
2008	Huntingburg, IN	\$ -	
2009	Butler, PA	\$ 2,500.00	N/A
2010	Johnstown, PA	\$ 3,000.00	20%
2011	Johnstown, PA	\$ 3,600.00	20%
2012	Columbus, GA	\$ 4,000.00	11%
2013	Paducah, KY	\$ 4,600.00	15%
2014	Paducah, KY	\$ 5,200.00	13%
2015	Pittsburg, KS	\$ 5,500.00	6%

# 2016 DII World Series

🏆 Signed with Pittsburg Kansas for 2016 – Jaycee Ballpark

## 🏆 Factors

- Field availability
- Venue quality (Turf Infield)
- Lights
- Geographic Location
- Rental cost
- Local attendance
- Eagerness of local organizers



# DI Regional Tournaments

- ① Look to hold all tournaments at neutral sites
- ① Many cities across the country expressing interest
- ① All 8 Regional's are 4-team tournaments
- ① Teams receive:
  - Discounted hotels
  - Championship Trophies
  - Additional games with no field or umpire costs
  - Opportunity to compete in post-season
- ① Send your regional host site recommendations to your regional directors

# 2015 DI World Series

- ① Paducah, KY (1<sup>st</sup> year of 2-year contract)
- ① Brooks Stadium
- ① Practice facilities at Noble Park
- ① Drury Suites- outstanding accommodations, great rates, free breakfast and dinner, relaxing and up to 6 players per room.
- ① Good restaurants and night life
- ① Best attended World Series ever (attendance up 46% from last year)

# 2015 DI World Series

Year	Host	Total Stipend	% Change
2001	Syracuse, NY	\$ -	
2002	Pueblo, CO	\$ 2,400.00	N/A
2003	Bradenton, FL	\$ 2,800.00	14%
2004	Bradenton, FL	\$ 5,175.00	46%
2005	Bradenton, FL	\$ 5,850.00	12%
2006	Niles, OH	\$ 7,000.00	16%
2007	Ft. Myers, FL	\$ 11,888.00	41%
2008	Ft. Myers, FL	\$ 5,888.00	-50%
2009	Ft. Myers, FL	\$ 8,388.00	42%
2010	Ft. Myers, FL	\$ 8,888.00	6%
2011	Columbus, GA	\$ 6,000.00	-32%
2012	Columbus, GA	\$ 6,600.00	10%
2013	Tampa, FL	\$ 6,700.00	1.5%
2014	Tampa, FL	\$ 7,400.00	10.4%
2015	Paducah, KY	\$ 7,000.00	-5%

# 2016 DI World Series

- ⓪ Back in Paducah, KY
- ⓪ Brooks Stadium host venue
- ⓪ Fantastic atmosphere with impeccable playing surface
- ⓪ Practice facilities available for teams
- ⓪ Drury Suites: Accommodate up to 6 people per room, plus free breakfast and snacks
- ⓪ Good restaurants and night life



# Session 3

**Sponsors & Fundraising – Eric Curitore, Rob Bell, Felicia Battaglia & Craig Budzik**

**-Current Sponsors**

**-Discounts**

**-Requirements**

**-Ordering**



# -Sponsors & Fundraising





# Sponsor Account Manager

- Dan Grossi— [Dan.Grossi@CollClubSports.com](mailto:Dan.Grossi@CollClubSports.com)
- Promote various NCBA Sponsors to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all Sponsor Sales activity
- Assist in Auditing sponsor sales activity to ensure optimal benefits are being received



# Fundraising Opportunities





# PLDGIT

## An Official Fundraiser of the NCBA

- Performance based fundraiser
- Start an online campaign and reach your optimal financial goals.
- Your fans will pledge a specific amount for specific statistics. For example \$1 for every run scored.
- The better the team's performance the more money that rolls in.
- For more information email Dan Grossi at [Dan.Grossi@CollClubSports.com](mailto:Dan.Grossi@CollClubSports.com).



FundRazr

# FundRazr

- ① An Official Fundraiser of the NCBA
- ① Online fundraising platform for any budgetary need
- ① Start an online campaign for FREE and begin accepting donations in minutes
- ① **Share on Facebook, Twitter, Pinterest, Google+ and via e-mail to reach more potential donors**
- ① Interact with your supporters by offering Perks or using Updates to thank them for their donations
- ① All you need are an e-mail address and a Verified PayPal Account to get started
- ① Click the FundRazr Banner at the top of the NCBA Website to start your very own campaign today!

# How to ask a question

**Sign up or Log in to Ustream**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**



# Travel Sponsors





# Best Western

## The Official Lodging Partner of the NCBA

- Teams, players, and fans receive a minimum of 10% discount on best available rate
  - Personal or NCBA Related
- Stay at one of the 1,900+ locations nationwide
  - Includes more than 17 complimentary amenities that most hotels would charge extra for. (Ex. Hot breakfast, Free Wi-Fi, Iron, Hairdryer, etc.)
- NCBA Hotel Booking Portal connected to discounted rates
- For more information, please contact Dan Grossi at [Dan.Grossi@CollClubSports.com](mailto:Dan.Grossi@CollClubSports.com).



# AVIS

## The Preferred Rental Van/Car Agency of the NCBA

- 12 Passenger Vans are great for road-trips
  - Rental availability for players 18+
- **Under-25 fee waived**
- **Select “Make Business Reservation” (D712300)**
  - National rental availability for all events or trips
- (Personal or NCBA Related)
  - Call **(800)-331-1212** or go to Avis’ web page dedicated to CollClubSports teams. Accessible though the NCBA home page.

**\*\* (Enter or Mention account code D712300)**



Health and Wellness Sponsor





# Advocare



- The Official Health and Wellness Partner of the NCBA
  - Advocare offers a full catalog of products to all member teams
    - Spark – an energy drink
    - Rehydrate – a sports drink
    - Muscle Gain – a protein shake
  - Check out the entire line of Trim, Active, Well, and Performance Elite products
  - For more product information, visit the “Advocare” link at [www.clubbaseball.org](http://www.clubbaseball.org) or at: <https://www.advocare.com/120114711/Store/default.aspx>



# NCBA Souvenir Clubhouse

- The Official Clubhouse and Souvenir Shop of the NCBA
  - Regional, tournament and championship apparel from events ranging from 2006 to the present
  - Newly lowered costs of all shirts
  - Great for practice shirts or as vintage memorabilia
  - Contact Dan Grossi for more information on what's in-stock inside the Clubhouse
    - [Dan.Grossi@CollClubSports.com](mailto:Dan.Grossi@CollClubSports.com)

# How to ask a question

**Sign up or Log in to Ustream**

**Type your name, team affiliation, and question in the “Chat” tab on the right hand side of the screen.**

**NCBA Staff will read your question aloud as well as the answer.**



# Equipment Sponsors





# Sportdecals

## The Official Helmet Decal Supplier of the NCBA

- The #1 decal supplier in the nation
- Every order comes with FREE NCBA logo decal
- Never charged Artwork fees!
- All decals are fully customizable
- Guaranteed lowest price on decals
- To order, contact Sportdecals at 1.866.608.9415
- Make sure to mention “**Code C11**” to ensure benefits are received



# Rawlings Sponsor Account Manager

- Craig Budzik– [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com)
- Promote all of Rawlings Sporting Goods benefits to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all Rawlings Sales activity
- Assist in Auditing Rawlings sales activity to ensure optimal benefits are being received



# Rawlings Sporting Goods

- The Official Baseball of the NCBA
  - All NCBA teams **REQUIRED** to use NCBA stamped baseballs for all NCBA sanctioned games
  - Game Balls (R1NCBA)
  - Practice Balls (ROLB1X)
  - Cost is \$51 per dozen-R1NCBA
  - \$35 per dozen- ROLB1X
  - Contact Rawlings Sponsor Account Manager if you're interested in additional baseballs
  - [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com) (412)- 321-8440 ex. 102



# Rawlings Sporting Goods

## 🏆 The Official Uniform Supplier of the NCBA

- NCBA Teams receive 35% off orders paid December through June
- **Early orders receive 45% off order paid July through November**
- D1 required to have 2 sets of contrasting jerseys
- Contact Craig Budzik to place order or RECEIVE QUOTE.
  - 412.321.8440 x102
  - [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com)
- All Billing handled through NCBA Office

# Stock Jerseys

 Uniform Builder- <http://mylocker.rawlings.com>



# VaporFusion Jerseys





# Rawlings Sporting Goods

## The Official Protective Equipment and Performance Apparel Supplier of the NCBA

- 35% discount on orders paid from December through June
- 45% discount on early orders paid from July through November
- All DI NCBA Teams will receive a full set of catchers gear, or any combination of 8 batters helmets for free
- PA items include: Performance Shirts/Shorts, Compression Shirts/Shorts, Sweatshirts, Polo's, Jackets and Pants
- PE items include: Batting Helmets, Protective Shirts/Shorts, Sliding Shorts, Catchers Helmets, shin guards, and chest protectors
- Most items are customizable
- Billing handled by NCBA office
- Contact Craig Budzik to place order or RECEIVE QUOTE
  - 412.321.8440 x102
  - [Craig.Budzik@CollClubSports.com](mailto:Craig.Budzik@CollClubSports.com)

# Popular Apparel Items





# Rawlings Bags

🏆 New this year Rawlings bags are now being offered. Check out some of the bags below!





## Richardson Sponsor Account Manager

- Felicia Battaglia – [Felicia.Battaglia@CollClubSports.com](mailto:Felicia.Battaglia@CollClubSports.com)  
412-321-8440 ext. 107
  - Promotes all of Richardson’s benefits to NCBA teams
  - Manages ordering, billing, invoicing, payment, and delivery of all Richardson Sales activity
  - Assists in Auditing Richardson sales activity to ensure optimal benefits are being received



# Richardson Cap

## The Official Baseball Cap of the of the NCBA

- All NCBA Teams required to wear Richardson Caps adorned with NCBA logo.
- Order directly through the NCBA – Felicia Battaglia
- Order early! Plan for at least 4 weeks before order is needed to ensure proper production and delivery
- Go to [RichardsonCap.com](http://RichardsonCap.com) to view a full catalog online. Use the Cap Builder to design your hat. Email the Design Number to Felicia for a price quote or feedback
- Contact Felicia Battaglia with any questions or to place an order.
  - 412.321.8440 x107    [Felicia.Battaglia@CollClubSports.com](mailto:Felicia.Battaglia@CollClubSports.com)



# DeMarini Sponsor Account Manager

 Rob Bell– [Rob.Bell@CollClubSports.com](mailto:Rob.Bell@CollClubSports.com)

- Promote all of DeMarini benefits to NCBA teams
- Manage ordering, billing, invoicing, payment, and delivery of all DeMarini Sales activity
- Assist in Auditing DeMarini sales activity to ensure optimal benefits are being received



# DeMarini

- The Official Baseball Bat of the of the NCBA
  - All NCBA Teams receive 2 complimentary DeMarini BBCOR Bats as part of their membership.
  - All NCBA teams/players that order additional bats receive EXCLUSIVE PRICING.
  - BBCOR, Composite, Wood, and Fungos available
  - Contact Robert Bell to get pricing or to place additional bat orders.
    - 412.321.8440 x105
    - [Rob.Bell@CollClubSports.com](mailto:Rob.Bell@CollClubSports.com)

# Closing

🏀 Thank You for Coming

🏀 Promote the League & Website

🏀 Give the Sponsors Business whenever possible

🏀 When ever Issues Arise, Please Notify Us

🏀 Let No Question Go Unanswered

🏀 Keep Lines of Communication Open

🏀 Please be Prompt Meeting Deadlines

🏀 It's a Game!! Have Fun!!